



Retirement Planning and Income Protection

Building and implementing your retirement plan



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Designing your plan for retirement

What is your plan for retirement?

While this may seem like a straightforward question, the answers can be complicated. There are so many variables; some are known while others may be impossible to pin down.

No matter what stage you're in regarding your ideal retirement—whether it's saving for, transitioning into, or living in retirement—you'll need to have a working understanding of several key risks as well as how they may impact your potential outcomes. Your awareness of these variables will help you implement your retirement and income protection plans.

Key Risks

Issues to consider no matter what stage of life you're in



Saving for retirement

- Developing a savings plan
- Building an asset allocation strategy
- Reviewing and rebalancing your portfolio regularly



Transitioning to retirement

- Relying on diverse sources of income
- Developing a plan that seeks growth, income protection, and flexibility
- Planning for essential and discretionary expenses, as well as unexpected expenses



Living in retirement

- Meeting essential expenses with guaranteed sources of income,* including defined-benefit pensions and federal Social Security benefits
- Balancing growth potential with guarantees, flexibility, and volatility
- Planning for discretionary expenses

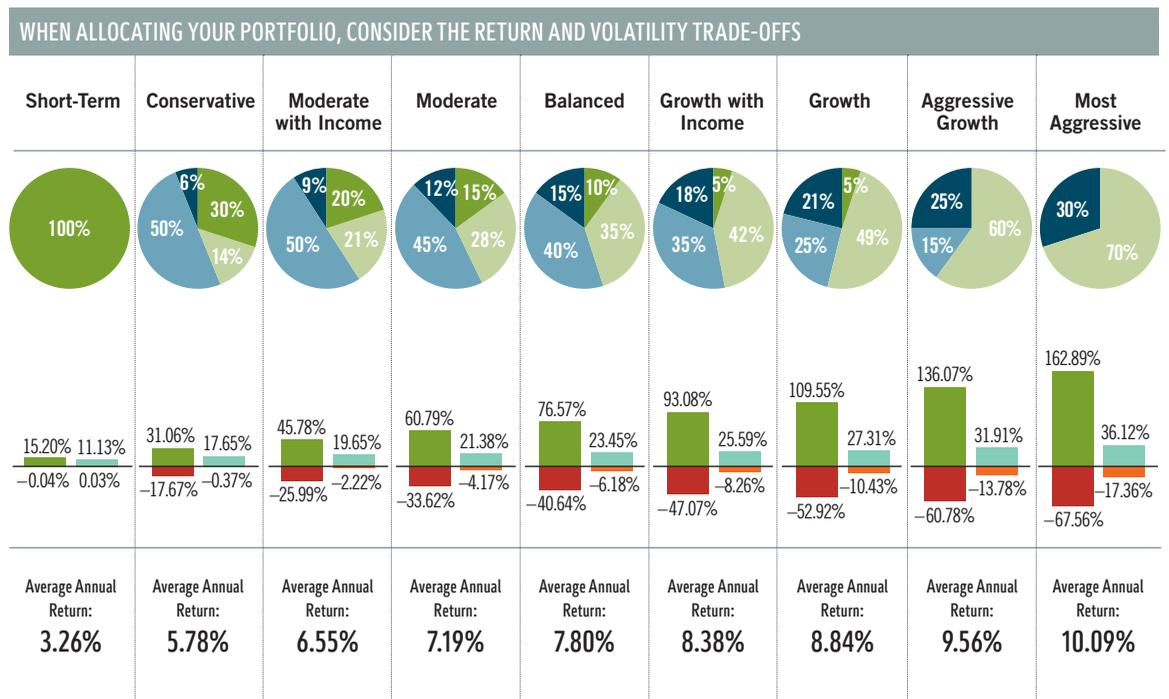
*Annuity guarantees are subject to the claims-paying ability of the issuing insurance company.



Improper asset allocation

Choose a mix of stocks, bonds, and cash that is appropriate for your retirement investing goals.

Take into account your time horizon, financial situation, and tolerance for market shifts. As this chart illustrates, allocation mixes with more stock exposure have the potential for both higher returns and larger losses. An overly conservative strategy can result in missing out on the long-term potential of stocks, while an overly aggressive strategy can mean taking on undue risk during volatile markets.



Legend:
■ Short-Term
■ International Stocks
■ Domestic Stocks
■ Bonds

Legend:
■ Highest One-Year Return
■ Lowest One-Year Return
■ Highest Five-Year Return
■ Lowest Five-Year Return

Asset mix performance figures are based on the weighted average of annual return figures for certain benchmarks for each asset class represented. Historical returns and volatility of the stock, bond, and short-term asset classes are based on the historical performance data of various indexes from 1926 through the most recent year-end data available from Morningstar. Domestic stocks represented by IA SBBI US Large Stock TR USD 1/1926–1/1987, Dow Jones U.S. Total Market 2/1987–most recent year-end; foreign stock represented by IA SBBI US Large Stock TR USD 1/1926–12/1969, MSCI EAFE 1970–11/2000, MSCI ACWI Ex USA 12/2000–most recent year-end; bonds represented by U.S. intermediate-term bonds 1/1926–12/1975, Bloomberg U.S. Aggregate Bond 1/1976–most recent year-end; short-term represented by 30-day U.S. Treasury bills 1926–most recent year-end. It is not possible to invest directly in an index. Although past performance does not guarantee future results, it may be useful in comparing alternative investment strategies over the long term. Performance returns for actual investments will generally be reduced by fees and expenses not reflected in these investments' hypothetical illustrations. Indexes are unmanaged. Generally, among asset classes, stocks are more volatile than bonds or short-term instruments and can decline significantly in response to adverse issuer, political, regulatory, market, or economic developments. Although the bond market is also volatile, lower-quality debt securities, including leveraged loans, generally offer higher yields compared with investment-grade securities, but also involve greater risk of default or price changes. Foreign markets can be more volatile than U.S. markets due to increased risks of adverse issuer, political, market, or economic developments, all of which are magnified in emerging markets.



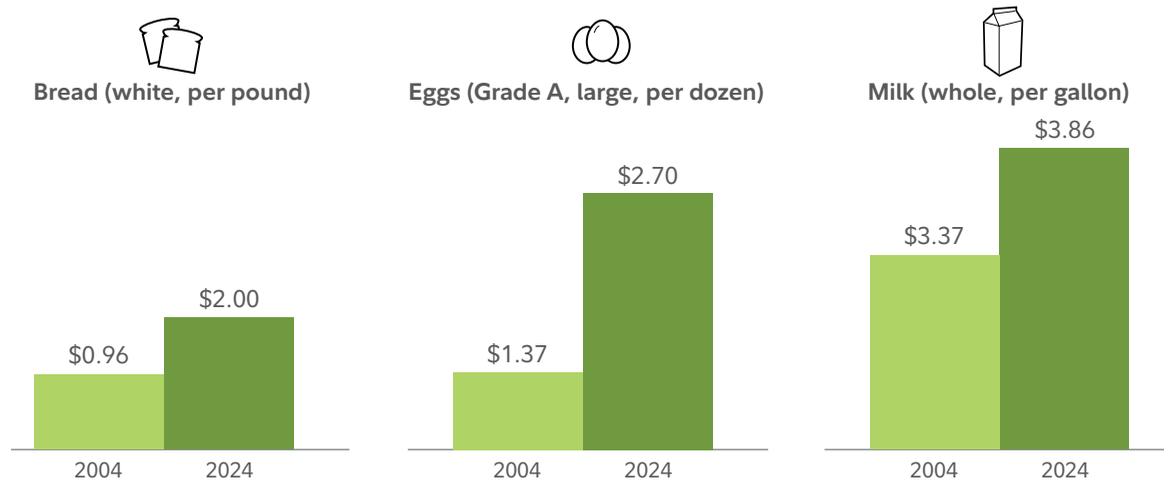
The impact of inflation

The decreasing buying power of the dollar should be a real concern for all preretirees and retirees.

Imagine how inflation might affect the buying power of your money over time and what that could mean for maintaining your lifestyle in retirement. Even a relatively low inflation rate could have a significant impact on your buying power.

With retirements spanning 20 years or more, you'll want to find a balance between growth and preservation.

HYPOTHETICAL EXAMPLE: INCREASING COSTS



Source: United States Department of Labor, Bureau of Labor Statistics, www.bls.gov/charts/consumer-price-index/consumer-price-index-average-price-data.htm (May 2024). **For illustrative purposes only.**



Market volatility

No matter your investing time frame, market volatility should be a concern.

Yes, markets have historically performed well over the long term. However, a sudden market downturn when you're either nearing or early in retirement can have an impact on how long your money will last. Because of the fear of market volatility, many investors approaching retirement may feel more comfortable with an overly conservative investing approach. But this may mean missing out on potential growth opportunities.

Although past performance is no guarantee of future results, a well-rounded retirement income plan includes growth, guarantees, and flexibility.

A retirement income plan may help you combat the effects of inflation and maintain your buying power, allowing you to have the retirement lifestyle you've envisioned.

MARKET VOLATILITY: IMPACT OF DECLINING MARKETS

Market declines were disruptive during your working years, but you had an income source, were still saving for retirement, and had time on your side. It's important to understand that market volatility will happen and staying the course may help ensure that you remain on track.



Source: Fidelity Investments, December 31, 2023.

Past performance is no guarantee of future results.

The S&P 500® Index is a market capitalization-weighted index of 500 common stocks chosen for market size, liquidity, and industry group representation. S&P and S&P 500 are registered service marks of Standard & Poor's Financial Services LLC. You cannot invest directly in an index.



Market volatility

(continued)

Negative returns earlier in your retirement can have a greater impact on your portfolio than later in retirement. This is because your portfolio's value may be reduced by both the market downturn as well as the withdrawals you take. This will result in a smaller portfolio left to benefit from any potential future growth opportunities. For that reason, should your portfolio's value decrease, you might want to consider reducing the amount of income you withdraw. Unfortunately, many retirees find it difficult to modify their spending when the market experiences a downturn.

MARKET VOLATILITY: MARKET RETURNS AREN'T PREDICTABLE

Hypothetical example

| Year | PORTFOLIO A | | PORTFOLIO B | |
|----------------------|-------------|-----------|-------------|-----------|
| | Return | Balance | Return | Balance |
| 0 | | \$100,000 | | \$100,000 |
| 1 | -15% | \$80,750 | 22% | \$115,900 |
| 2 | -4% | \$72,720 | 8% | \$119,772 |
| 3 | -10% | \$60,948 | 30% | \$149,204 |
| 4 | 8% | \$60,424 | 7% | \$154,298 |
| 5 | 12% | \$62,075 | 18% | \$176,171 |
| 6 | 10% | \$62,782 | 9% | \$186,577 |
| 7 | -7% | \$53,737 | 28% | \$232,418 |
| 8 | 4% | \$50,687 | 14% | \$259,257 |
| 9 | -12% | \$40,204 | -9% | \$231,374 |
| 10 | 13% | \$39,781 | 16% | \$262,594 |
| 11 | 7% | \$37,216 | -6% | \$242,138 |
| 12 | -10% | \$28,994 | 17% | \$277,452 |
| 13 | 19% | \$28,553 | 19% | \$324,217 |
| 14 | 17% | \$27,557 | -10% | \$287,296 |
| 15 | -6% | \$21,204 | 7% | \$302,056 |
| 16 | 16% | \$18,796 | 13% | \$335,674 |
| 17 | -9% | \$12,555 | -12% | \$290,993 |
| 18 | 14% | \$8,612 | 4% | \$297,433 |
| 19 | 28% | \$4,624 | -7% | \$271,962 |
| 20 | 9% | \$0 | 10% | \$293,658 |
| 21 | 18% | \$0 | 12% | \$323,297 |
| 22 | 7% | \$0 | 8% | \$343,761 |
| 23 | 30% | \$0 | -10% | \$304,885 |
| 24 | 8% | \$0 | -4% | \$287,890 |
| 25 | 22% | \$0 | -15% | \$240,456 |
| Arithmetic Mean | | 6.8% | | 6.8% |
| Standard Deviation | | 12.8% | | 12.8% |
| Compound Growth Rate | | 6% | | 6% |

Sequence of returns risk revolves around the timing or sequence of a series of adverse investment returns. In this example, two portfolios, A and B, each begin with \$100,000. Each aims to withdraw \$5,000 per year. Each experiences exactly the same returns over a 25-year period—only in inverse order or “sequence.” Portfolio A has the bad luck of having a sequence of negative returns in its early years and is completely depleted by year 20. Portfolio B, in stark contrast, scores a few positive returns in its early years and ends up two decades later with more than double the assets with which it began.



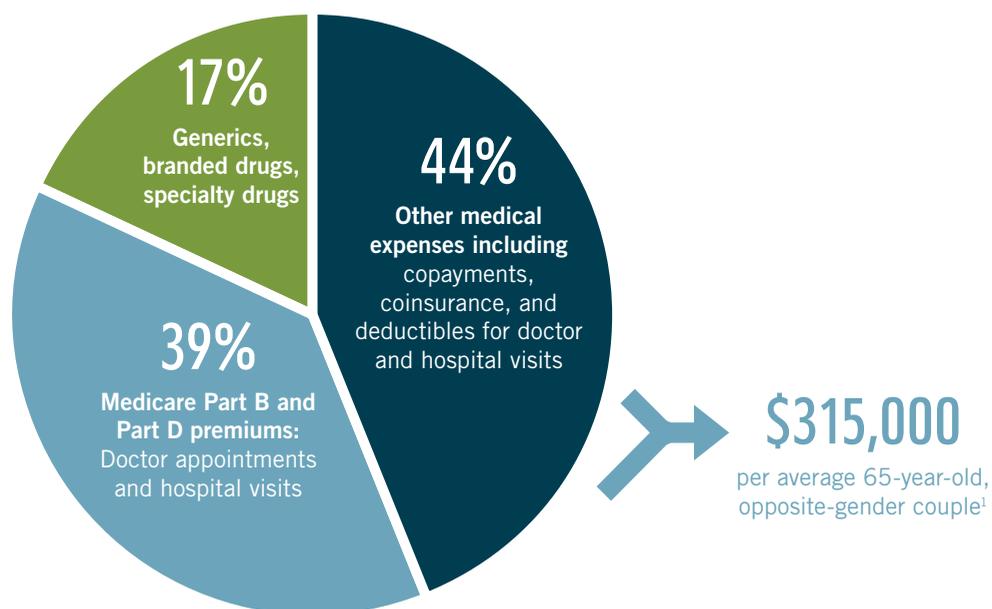
Rising health care costs

Health care expenses should be addressed in your planning.

Longer life spans, rising medical costs, declining employer-sponsored medical coverage, and possible shortfalls ahead for Medicare all combine to make health care expenses a critical challenge for preretirees and retirees.

Fidelity estimates that a couple retiring in 2022 at the age of 65 will need \$315,000 to cover medical care costs throughout retirement.

HEALTH CARE EXPENSES CAN TAKE A CHUNK OUT OF SAVINGS



Estimate based on a hypothetical opposite-sex couple retiring in 2022, 65-years-old, with life expectancies that align with Society of Actuaries' RP-2014 Healthy Annuitant rates projected with Mortality Improvements Scale MP-2020 as of 2022. Actual assets needed may be more or less depending on actual health status, area of residence, and longevity. Estimate is net of taxes. The Fidelity Retiree Health Care Cost Estimate assumes individuals do not have employer-provided retiree health care coverage, but do qualify for the federal government's insurance program, Original Medicare. The calculation takes into account cost-sharing provisions (such as deductibles and coinsurance) associated with Medicare Part A and Part B (inpatient and outpatient medical insurance). It also considers Medicare Part D (prescription drug coverage) premiums and out-of-pocket costs, as well as certain services excluded by Original Medicare. The estimate does not include other health-related expenses, such as over-the-counter medications, most dental services, and long-term care.

For illustrative purposes only.



Outliving your savings

People are living longer because they are staying healthy and active.

As a result, individuals should plan on living longer in retirement. Without thoughtful planning, there is a possibility that you could outlive your savings, a concept also referred to as “longevity risk.”

Fidelity estimates longevity using date of birth, gender, and the Retirement Plans (RP) mortality tables most recently published by the Society of Actuaries. These tables are based on the mortality experience of U.S. pension plans. Among the most recent set of tables, identified as RP-2014, we use the Healthy Annuitants table, updated periodically to reflect mortality rate improvements. Our longevity estimates are not tailored to a specific individual or situation, do not reflect additional factors that could increase or decrease your life expectancy (such as your health, lifestyle, and family history), and should not be considered definitive.

OUTLIVING YOUR MONEY

| |  65-year-old man |  65-year-old woman |  65-year-old couple* |
|------------|---|---|---|
| 50% Chance | 87 years | 89 years | 93 years |
| 25% Chance | 93 years | 95 years | 97 years |

*At least one surviving individual.

Source: Society of Actuaries RP-2014 Mortality Table projected with Mortality Improvement Scale MP-2021, as of 2022. For illustrative purposes only.



Saving for retirement

- What is your plan for retirement?
- Are you on track to reach your retirement goals?
- Are you saving enough?

You should start early to save for your retirement and take steps to accumulate enough assets to last your lifetime. In general, Fidelity believes you may need to save 15% toward your retirement account, including contributions from your employer, in order to reach your long-term retirement savings goals. Given the rising cost of health care, education, and living expenses, this is more challenging than ever. This is why you'll want to maximize all the tax advantages available to you.

In addition, you should:

- Develop a retirement savings plan
- Build an asset allocation strategy designed to your needs and stay committed to it
- Regularly review and rebalance your portfolio



Begin saving for retirement early

The sooner you start to save, the more you are likely to save.

Additional savings opportunities that may be available for you include increasing contributions to your workplace savings plan, contributing to another tax-advantaged savings vehicle, such as an Individual Retirement Account (IRA) or an annuity, and paying off debt.

HYPOTHETICAL EXAMPLE: POWER OF COMPOUNDING EARNINGS



This hypothetical example assumes the following: (1) \$6,000 in annual IRA contributions (\$7,000 from age 50 and up) on January 1 of each year for the age ranges shown, until the end of the year of age 73, (2) an annual rate of return of 7%, and (3) no taxes on any earnings within the IRA. The ending values do not reflect taxes, fees, or inflation. If they did, amounts would be lower. Earnings and pretax (deductible) contributions from Traditional IRAs are subject to taxes when withdrawn. Earnings distributed from Roth IRAs are income tax free provided certain requirements are met. IRA distributions before age 59½ may also be subject to a 10% penalty. Systematic investing does not ensure a profit and does not protect against loss in a declining market. This example is for illustrative purposes only and does not represent the performance of any security. Consider your current and anticipated investment horizon when making an investment decision, as the illustration may not reflect this. The assumed rate of return used in this example is not guaranteed. Investments that have potential for a 7% annual rate of return also come with risk of loss. This hypothetical does not reflect the impact that required minimum distributions from a Traditional IRA could have if you turn age 73 during the time period.



Personal and workplace investments

Take full advantage of the retirement savings alternatives available to you.

As you develop your retirement savings plan, there are a few important goals to keep in mind:

- Increase your tax-advantaged and taxable savings
- Manage the impact current taxes have on your investment income
- Take advantage of the potential to grow your retirement assets faster than with comparable taxable investments
- Gain greater control over when you pay taxes

Among the largest tax benefits available to most retirement savers are the deferral advantages offered by retirement savings accounts, such as 401(k)s, 403(b)s, and IRAs. These accounts can offer a double dose of tax advantages—the contributions you make may reduce your current taxable income, saving you cash this year, and any investment growth is tax deferred, saving you money while you are invested.

To max out all the tax advantages available to you, make sure to:

- Get your full company match
- Contribute the maximum to your workplace savings plan
- Contribute the maximum to a traditional IRA, if you qualify*

These types of retirement savings accounts have strict annual contribution limit rules. If you're looking for additional tax-deferred savings opportunities, you may want to consider a deferred variable annuity,[†] which has no IRS contribution limits.[‡]

*For a Traditional IRA, for 2023, full deductibility of a contribution is available to active participants whose 2023 Modified Adjusted Gross Income (MAGI) is \$116,000 or less (joint) and \$73,000 or less (single); partial deductibility for MAGI up to \$136,000 (joint) and \$83,000 (single). In addition, full deductibility of a contribution is available for working or nonworking spouses of plan participants who are not themselves covered by an employer-sponsored plan whose MAGI is less than \$218,000; and partial deductibility for MAGI up to \$228,000. For 2024, full deductibility of a contribution is available to active participants whose 2024 Modified Adjusted Gross Income (MAGI) is \$123,000 or less (joint) and \$77,000 or less (single); partial deductibility for MAGI up to \$143,000 (joint) and \$83,000 (single). In addition, full deductibility of a contribution is available for working or nonworking spouses of plan participants who are not themselves covered by an employer-sponsored plan whose MAGI is less than \$230,000; and partial deductibility for MAGI up to \$240,000. If neither you nor your spouse (if any) is a participant in a workplace plan, then your Traditional IRA contribution is always tax deductible, regardless of your income.

[†]Investing in a variable annuity involves risk of loss— investment returns and contract value are not guaranteed and will fluctuate.

[‡]Issuing insurance company reserves the right to limit contributions.



Income protection and saving for retirement

Take full advantage of the retirement savings alternatives available to you.

You need to hedge against rising costs and plan for your family's well-being in the event of your untimely death or disability. You should consider how you can use life insurance planning tools to help protect your family's income in the event of death or disability. Life, accident, and health insurance can be an important part of your overall financial plan.

When you are planning for retirement, it's important to think about protecting what you've saved and ensuring your income needs are met now and in the future. These are five rules of thumb to help manage risks to your retirement income.

FIVE RETIREMENT RULES OF THUMB



1.
Plan for
health care
costs



2.
Expect to
live longer



3.
Be prepared
for inflation



4.
Position
investments
for growth



5.
Don't
withdraw
too much
savings



Transitioning to retirement

- How long will my retirement last?
- What will my lifestyle look like, and will I have enough income?
- What will happen to my income if the markets go down?

The uncertainty of retiring at a time when there are fewer sources of guaranteed income, low interest rates, and increased market fluctuation has many people worried. This is why it's more important than ever to have a plan that includes diverse sources of income to cover your essential and discretionary expenses.

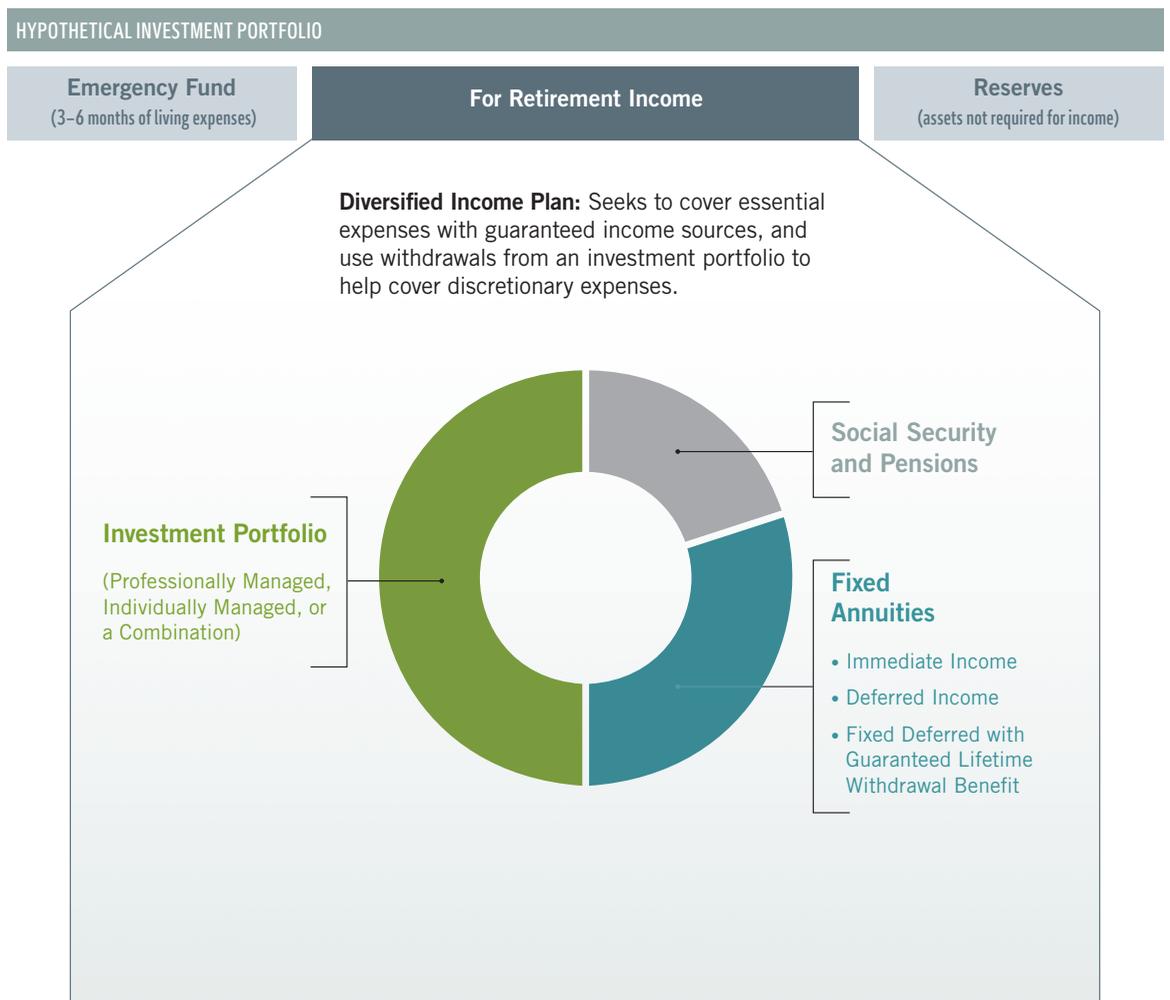
As you transition to retirement, your portfolio needs to provide you with lifetime income, protection from market volatility, growth potential, and the flexibility to meet unexpected expenses.



Essential and discretionary expense coverage

Each component of your diversified income plan should serve a purpose.

After taking into account your investing priorities and overall financial situation, the combination of income sources you choose becomes your diversified income plan. Together, they can help provide income for life, a level of protection from inflation and market volatility, and the potential for growth.



This is a sample hypothetical diversified income plan. The products and allocations appropriate for any given individual will vary.



Diverse sources of income

It's important to combine income from multiple sources to create a diversified income stream in retirement.

Complementary income sources work together to help reduce the effects of some important key risks, such as inflation, longevity, and market volatility. For example, taking withdrawals from your investment portfolio doesn't guarantee income for life but gives you the flexibility to change the amount you withdraw each month. The risk is that your money could run out if you live a long life or if the market unexpectedly declines.

On the other hand, income annuities provide guaranteed income for life but may not offer as much flexibility or income growth potential. As part of your overall financial plan, you may wish to preserve some principal for use in an emergency or to leave a legacy for heirs.

Consider your investment portfolio as a way to ultimately cover discretionary expenses. Look to guaranteed sources of income as a way to help cover essential expenses.

| | LIFETIME INCOME | | INVESTMENT INCOME | COMBINED INCOME |
|--------------------------|---------------------------|---|--------------------------------|-----------------|
| | Social Security, pensions | Annuities with guaranteed lifetime income | Principal, interest, dividends | |
| Market Volatility | ✓ | ✓ | | ✓ |
| Longevity | ✓ | ✓ | | ✓ |
| Inflation | ✓ | ✓ | ✓ | ✓ |
| Flexibility | | ✓ | ✓ | ✓ |

Strong Alignment
 Moderate Alignment

Note: The check marks above are intended to represent which product categories generally align with a desired objective. The check marks do not, however, precisely represent the features and benefits of specific products. Certain features and benefits are subject to product terms, exclusions, and limitations.

Annuity guarantees are subject to the claims-paying ability of the issuing insurance company.



Living in retirement

- What is your retirement income plan?
- How will you meet your essential and discretionary expenses?
- How are your retirement assets invested?

If you make a mistake during the distribution phase of retirement, or if the market experiences a downturn, you can't start over. Instead, you are relying solely on your investments to create retirement cash flow. Because of this fact, we believe that every retiree should have a retirement income plan that:

- Incorporates a realistic estimate of anticipated expenses
- Ensures that you do not outlive your assets
- Addresses inflation and health care costs
- Balances the need for long-term investment growth with the risk of shorter-term market volatility
- Ensures that your essential expenses, including health care, are covered by reliable and/or guaranteed sources of lifetime income



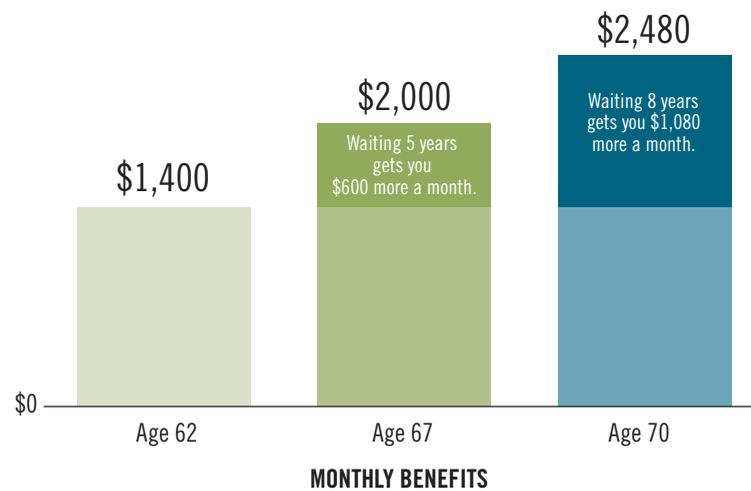
Social Security benefits

You need to understand your options.

Taking Social Security as soon as you're eligible is tempting. But there's a trade-off. Claiming your retirement benefits when you turn 62 can be a costly decision. That's why it's important to understand your options.

If you can afford it, waiting is often the better option. Ideally, you want to evaluate your decision on when to take Social Security based on how much you've saved for retirement and your other sources of income. For example, while most people may benefit from waiting until age 70 to take payments, others could risk running out of money too soon by waiting and may have fewer options.

DELAYING CAN INCREASE YOUR MONTHLY BENEFITS



The hypothetical examples are based on an individual who was born after 1960. They were calculated by the Fidelity Financial Solutions Team, as of January 2022.

Lifetime benefits are determined by calculating the Social Security payments over time in today's dollars, per the 2014 Health Care Cost and Utilization Report.



Required minimum distributions

Determine how RMDs will factor into your income plan.

Every year, if you're age 73 or older, you'll generally need to withdraw a certain amount of money from your traditional IRA, 401(k) plan, or other workplace savings plan. These required minimum distributions (RMDs) are usually taxed as ordinary income. Keep in mind that a portion of these distributions may be nontaxable if you've made after-tax contributions to these accounts.

It's important to determine how RMDs fit into your overall retirement income plan, especially if you need the cash flow to cover expenses. The IRS requires you to take RMDs each year by December 31, with one exception for your first RMD. You can choose how to take the amount each year — monthly, quarterly, or annually. If you don't need the RMD for living expenses, you have other investment and gifting options.

UNIFORM LIFETIME TABLE FOR REQUIRED MINIMUM DISTRIBUTIONS

| Age | 73 | 75 | 80 | 85 | 90 | 95 | 100 | 105 |
|--------|------|------|------|------|------|-------|-------|-------|
| Factor | 26.5 | 24.6 | 20.2 | 16.0 | 12.2 | 8.9 | 6.4 | 4.6 |
| Min. % | 3.6% | 4.1% | 5.0% | 6.3% | 8.2% | 11.2% | 15.6% | 21.7% |

The table above shows the required minimum distribution periods (based on age and the expected number of years for distributions) and percentages for tax.



Income protection and living in retirement

Plan to protect your family's wealth for generations to come.

Retirement income planning with a proactive investment strategy can help you better preserve and help protect the wealth you have built. There are several income planning tools you can use to help attain your income goals for retirement.

An income annuity can reduce the uncertainty of outliving your retirement assets due to living longer or spending too much in retirement.

Insurance and annuities can help you and your family meet a variety of goals, from replacing income to becoming an integral part of a well-designed wealth transfer plan.

Be prepared for a longer life.

Medical advances and living healthier lifestyles mean many of us are expected to live longer. That's why planning ahead for long-term-care needs is an important piece of overall retirement planning.

Long-term-care needs can look different for everyone. Many people think of long-term care as only medical care like nursing homes. It actually includes a wide range of services, such as help with basic personal tasks of everyday life. These can include assistance with bathing, dressing, or eating, plus taking care of housework or pets and administering medication.

Including long-term-care needs as part of your overall retirement plan can help alleviate stress on you and your loved ones in the future. Planning ahead will help make sure that you and your family have time to investigate the options available to you and not make hasty decisions as a result of a crisis. Here are some important considerations to help you and your family with your planning discussions:

- Who could you become financially responsible for in your retirement?
- What kinds of health conditions run in your family?
- How would you handle a health event?
 - What's your plan for your care?
 - Who will make decisions if you're unable to?
 - Do your loved ones know your wishes?
 - Can they get to key planning documents?
 - Do they know what you expect them to do?
- How have you prepared your spouse/partner to manage your household finances?
- Would your loved one know whom to contact if something happened to you?



LONG-TERM-CARE COST

20 Years of Cost-of-Care Trends

| | Category | 2004 Monthly Cost | 2024 Monthly Cost | Total Increase (\$) | Total Increase (%) |
|---|-----------------------------|-------------------|-------------------|---------------------|--------------------|
|  | Private Room Nursing Home* | \$5,432 | \$10,025 | \$4,593 | 85% |
|  | Assisted Living Facility† | \$2,400 | \$5,511 | \$3,111 | 130% |
|  | Home Care Home Health Aide‡ | \$3,514 | \$6,481 | \$2,967 | 85% |
|  | Homemaker Services‡ | \$3,175 | \$5,892 | \$2,717 | 86% |

Genworth Cost of Care Survey 2004–2024, conducted by CareScout®
 (<https://www.genworth.com/aging-and-you/finances/cost-of-care.html>).

*Based on annual rate divided by 12 months.

†As reported, monthly rate, private, one bedroom.

‡Based on annual rate divided by 12 months (assumes 44 hours per week by 52 weeks)

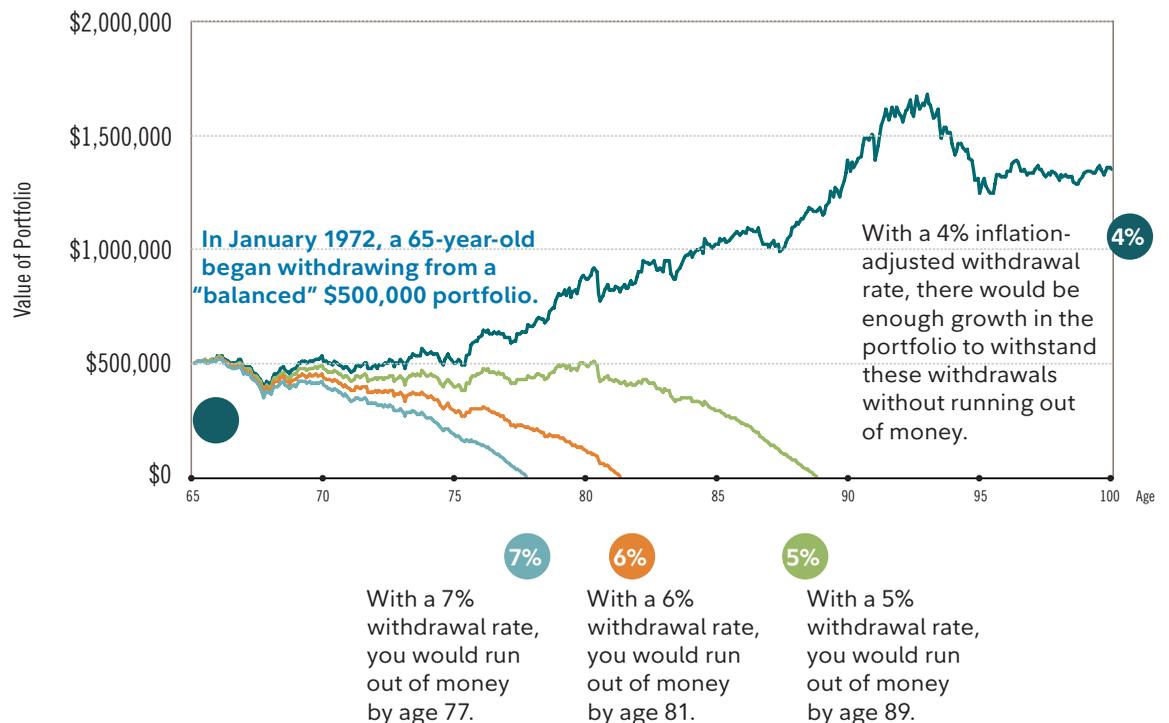
The potential need for long-term medical care is higher than most people realize. Medicare does not cover most long-term-care needs and Medicaid will typically help only once you have exhausted your savings, which is another reason why planning ahead is important.



Creating retirement cash flow

It's important to remember that retirement can last a long time. How much you withdraw, and market conditions early in retirement, can have a dramatic impact on how long your money may last. To better illustrate this, below is a hypothetical example highlighting the effect of market conditions on various withdrawal percentages. We chose an economically challenging time to retire from a market perspective, January 1972, to show how your withdrawal rate on top of a bad sequence of returns can impact your portfolio in retirement.

SUSTAINABLE WITHDRAWAL RATES CAN EXTEND THE LIFE OF A PORTFOLIO*



Although you cannot change market performance, you can control your spending and withdrawals to help your savings last throughout your retirement.

Withdrawals are inflation adjusted.

*Hypothetical value of assets held in an untaxed account after adjusting for monthly withdrawals and performance. Initial investment of \$500,000 invested in a portfolio of 50% stocks, 40% bonds, and 10% short-term investments. Hypothetical illustration uses historical monthly performance, from Ibbotson Associates, for the 35-year period beginning January 1972: stocks, bonds, and short-term investments are represented by the S&P 500® Index, U.S. intermediate-term government bonds, and U.S. 30-day T-bills, respectively. Initial withdrawal amount based on 1/12th of applicable withdrawal rate multiplied by \$500,000. Subsequent withdrawal amounts based on prior month's amount adjusted by the actual monthly change in the Consumer Price Index for that month. **This chart is for illustrative purposes only and is not indicative of any investment. Past performance is no guarantee of future results.**



Your next steps

We have developed this discussion guide as part of *Fidelity Viewpoints*[®], an exclusive program that enables you to take advantage of our latest thinking on the financial markets, investing ideas, and other tips for personal finance. You have access to Fidelity's resources and products and services—including our informational and educational videos, seminars, and webinars—to help evaluate and refine your plan for retirement.

Put your strategies to work

Fidelity can help guide you along the path to—and through—retirement. No matter where you are in life, we can provide guidance, tools, and services to help you prepare for retirement.

Working together with you, we'll take the following three steps to help you and your family reach your retirement goals:

- 1 Review where you stand**
 - Visit the Planning & Guidance Center to create, review, monitor, and update your retirement savings or retirement income plan.^{3,4}
- 2 Devise a plan**
 - Plan for lifetime income.
 - Have a strategy for meeting essential and discretionary income needs.
- 3 Put your plan into motion**
 - Professionally managed accounts with Fidelity[®] Wealth Services⁵
 - Fidelity Personal Retirement Annuity^{® 6,7}
 - Immediate and deferred fixed income annuities through The Fidelity Insurance Network^{®8,9}
 - Advanced planning and investment services through Fidelity Private Wealth Management^{®10} and Fidelity Wealth Advisor Solutions[®] programs¹¹

Before investing, consider the investment objectives, risks, charges, and expenses of the fund or annuity and its investment options. Contact Fidelity for a prospectus or, if available, a summary prospectus containing this information. Read it carefully.

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Keep in mind that investing involves risk. The value of your investment will fluctuate over time and you may gain or lose money.

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¹Estimate based on a hypothetical opposite-gender couple retiring in 2021, 65-years-old, with life expectancies that align with Society of Actuaries' RP-2014 Healthy Annuitant rates projected with Mortality Improvements Scale MP-2021, as of 2022. Actual assets needed may be more or less depending on actual health status, area of residence, and longevity. Estimate is net of taxes. The Fidelity Retiree Health Care Cost Estimate assumes individuals do not have employer-provided retiree health care coverage, but do qualify for the federal government's insurance program, Original Medicare. The calculation takes into account cost-sharing provisions (such as deductibles and coinsurance) associated with Medicare Part A and Part B (inpatient and outpatient medical insurance). It also considers Medicare Part D (prescription drug coverage) premiums and out-of-pocket costs, as well as certain services excluded by Original Medicare. The estimate does not include other health-related expenses, such as over-the-counter medications, most dental services, and long-term care.

³This information is intended to be educational and is not tailored to the investment needs of any specific investor.

⁴**IMPORTANT: The projections or other information generated by Fidelity's Planning & Guidance Center Retirement Analysis, regarding the likelihood of various investment outcomes, is hypothetical in nature, does not reflect actual investment results, and is not a guarantee of future results. Results may vary with each use and over time.**

⁵**Fidelity® Wealth Services provides non-discretionary financial planning and discretionary investment management through one or more Portfolio Advisory Services accounts for a fee.** Advisory services offered by Fidelity Personal and Workplace Advisors LLC (FPWA), a registered investment adviser. Brokerage services provided by Fidelity Brokerage Services LLC (FBS), and custodial and related services provided by National Financial Services LLC (NFS), each a member NYSE and SIPC. FPWA, FBS, and NFS are Fidelity Investments companies.

⁶This is a deferred variable annuity: investment returns and contract value are not guaranteed and will fluctuate depending on market performance.

⁷Fidelity Personal Retirement Annuity (Policy Form No. DVA-2005, et al.) is issued by Fidelity Investments Life Insurance Company, 900 Salem Street, Smithfield, RI 02917, and, for New York residents, Personal Retirement Annuity (Policy Form No. EDVA-2005, et al.) is issued by Empire Fidelity Investments Life Insurance Company®, New York, N.Y. **Fidelity Brokerage Services, Member NYSE, SIPC**, and Fidelity Insurance Agency, Inc., are the distributors. A contract's financial guarantees are subject to the claims-paying ability of the issuing insurance company.

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¹⁰To be eligible for enhanced discretionary investment management and/or financial planning ("PWM Program Services"), Fidelity Private Wealth Management clients are subject to a qualification and acceptance process, and must typically invest at least \$2,000,000, in the aggregate, in Program Accounts and have investable assets of at least \$10,000,000.

¹¹Fidelity Wealth Advisor Solutions® (WAS) is provided by Fidelity Personal and Workplace Advisors LLC (FPWA), a registered investment adviser and a Fidelity Investments company. WAS is a referral service designed for existing and prospective clients of Fidelity who seek to receive referrals to third-party independent investment advisory firms. In no event shall FPWA's providing the name of an investment advisor constitute a recommendation or opinion as to the quality or appropriateness of the investment advisor or their related advisory services. Participating investment advisors pay FPWA a referral fee. Please refer to Fidelity Wealth Advisor Solutions Brochure for further details.

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