



CAPITAL
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10 investment themes for the next 10 years

Weathering the storm

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Slides intended for exclusive use with webinar presentation.
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guaranteed by a bank or any other entity, so they may lose value.**

Bold predictions from 1982

"Eventually, you'll probably have a telephone the size of a pocket calculator that you can carry with you."



Claudia Huntington

Former president of AMCAP Fund®

"Before long, your TV set will be a thin screen covering an entire wall, and the image will be almost as good as a motion picture."

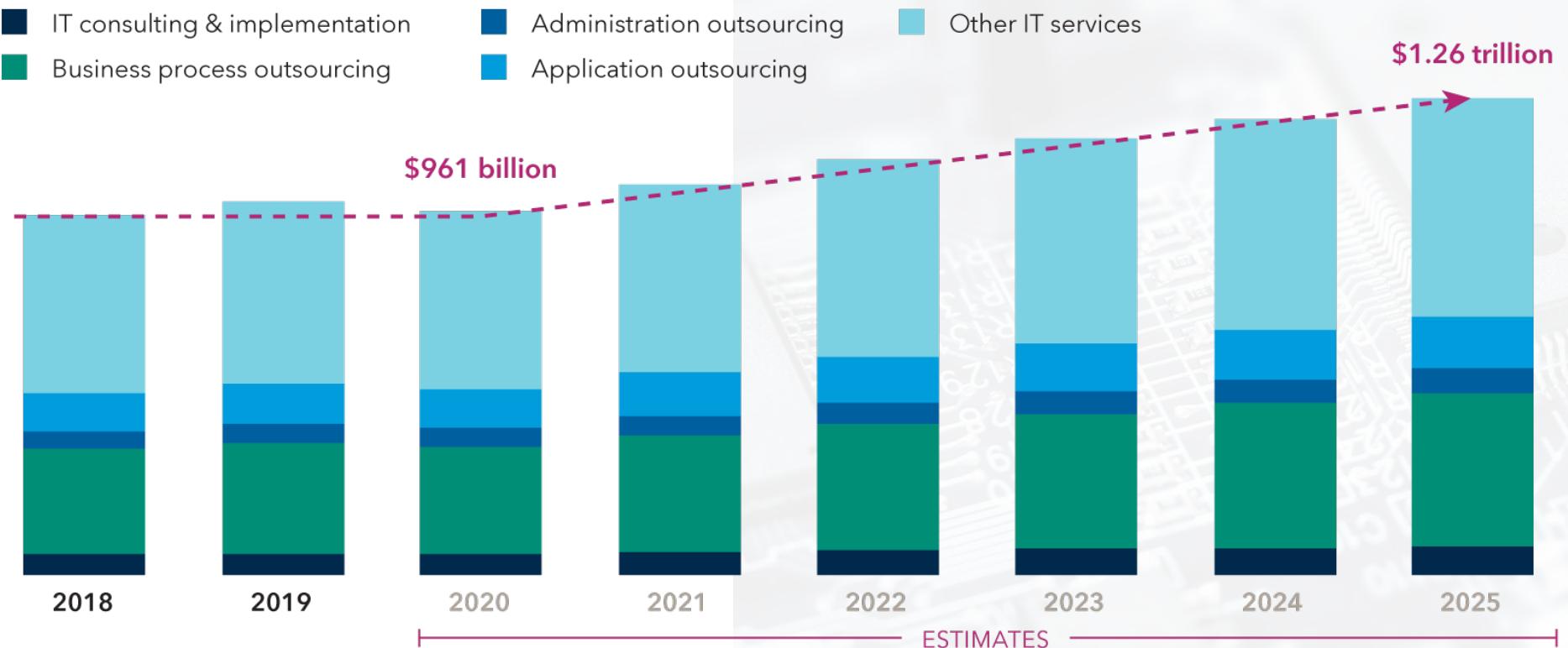


Jim Rothenberg

Former chairman of The Capital Group Companies, Inc., a member of the Capital Group Management Committee, and vice chairman of the board and portfolio manager for The Growth Fund of America®

Every company is now a tech company

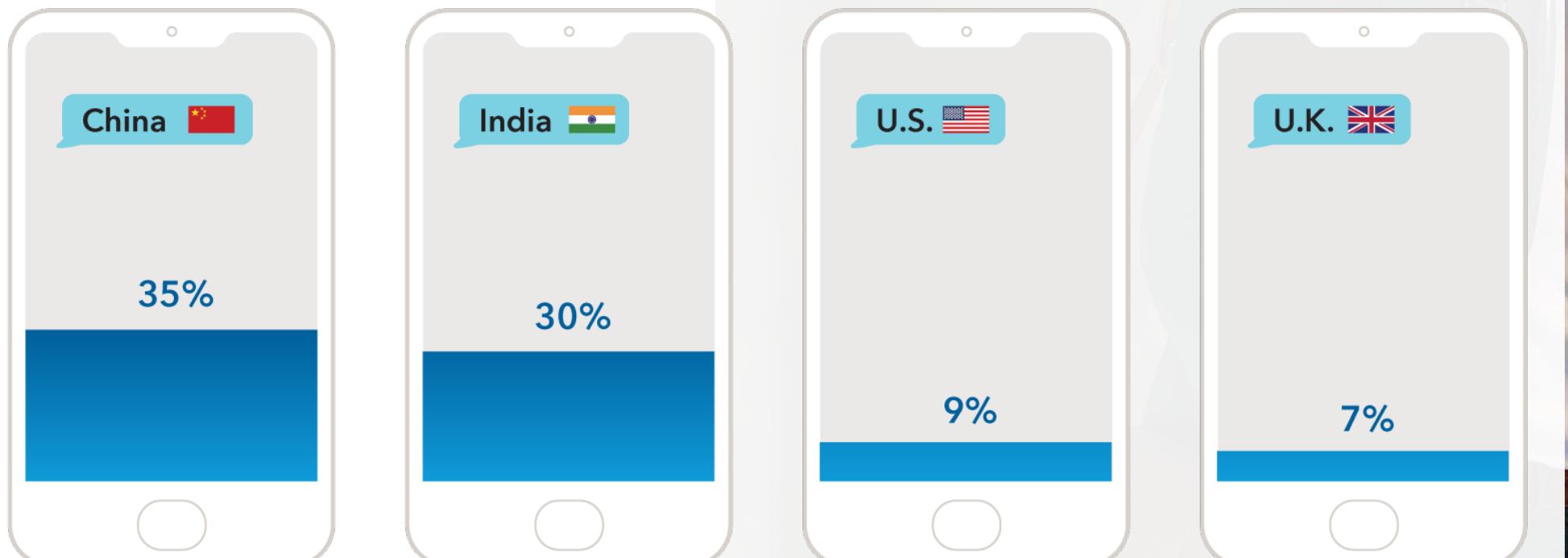
IT services revenue (USD)



Source: Statista, as of 5/31/20

Digitization of daily life is here to stay

Penetration rate of "mobile wallet" transactions



Sources: Statista, U.S. Census Bureau. "Mobile wallet" transactions refer to point-of-sale transactions that are processed via smartphone applications. Estimates are as of 12/31/19.



The shift to streaming content may accelerate

Streaming video subscribers (millions)

■ 2020 ■ 2025 estimates (post-COVID) ○ 2025 estimates (pre-COVID)

Netflix



Disney+

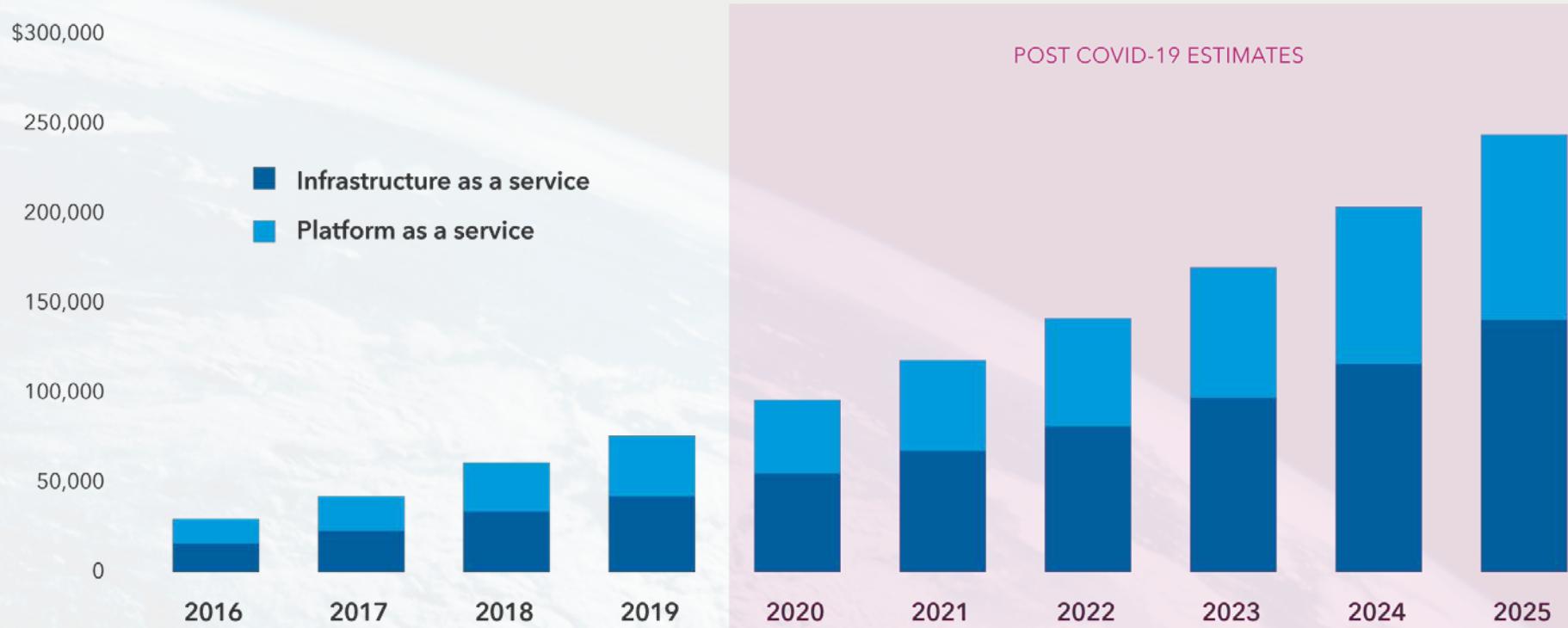


Amazon Prime Video



Cloud demand is expected to reach new heights

Revenue in public cloud market (millions USD)

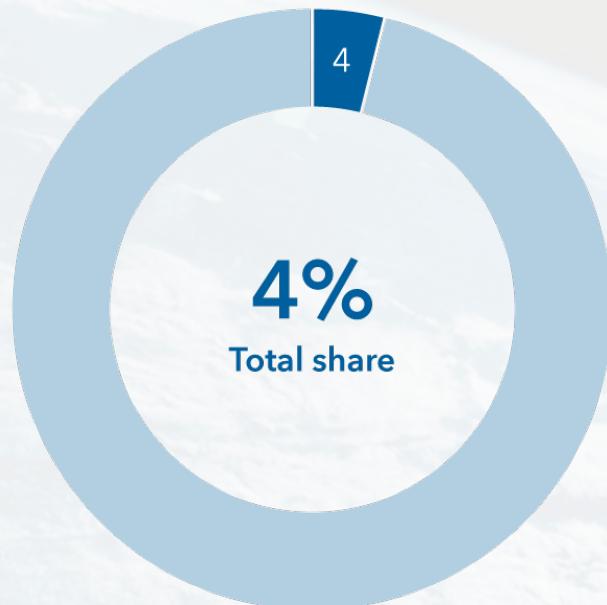


Source: Statista. As of 6/30/20. Forecast adjusted for expected impact of COVID-19.

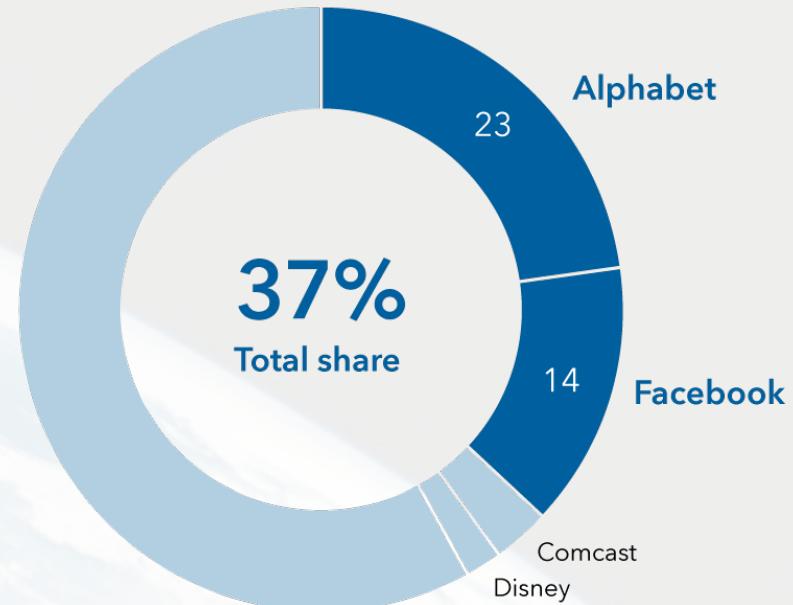
The big keep getting bigger

Global advertising share of top two companies

2007



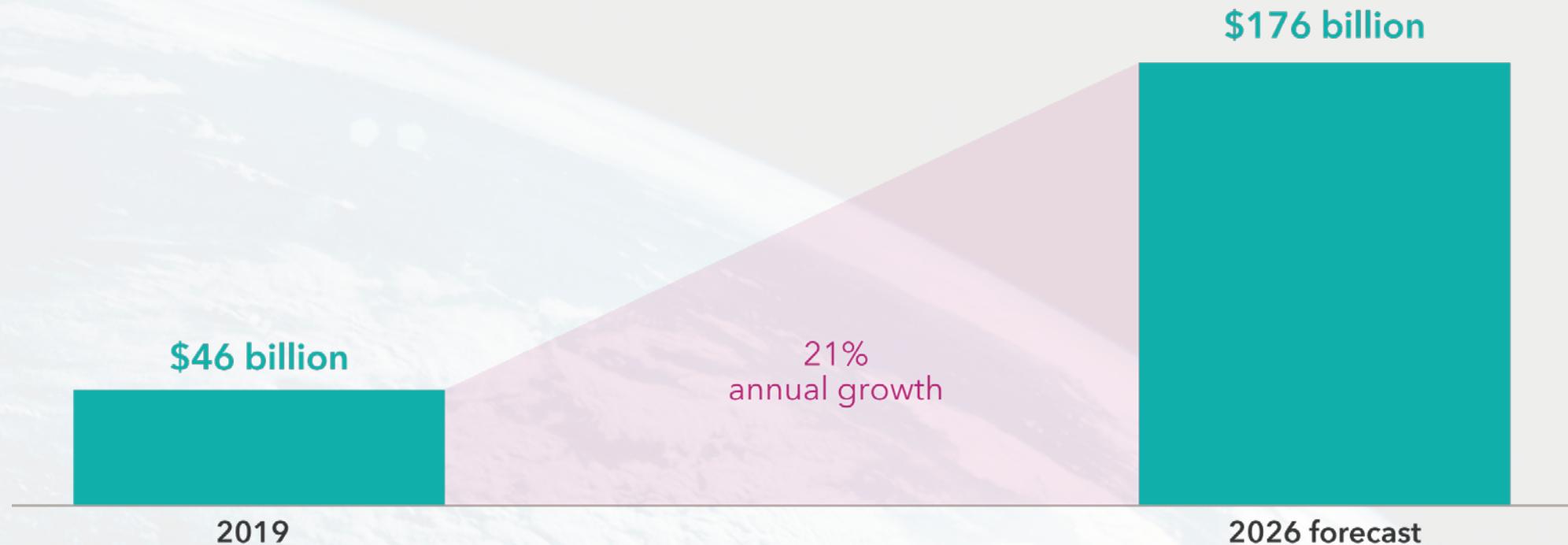
2019



Source: Capital Group calculations, company financials. As of 12/31/19.

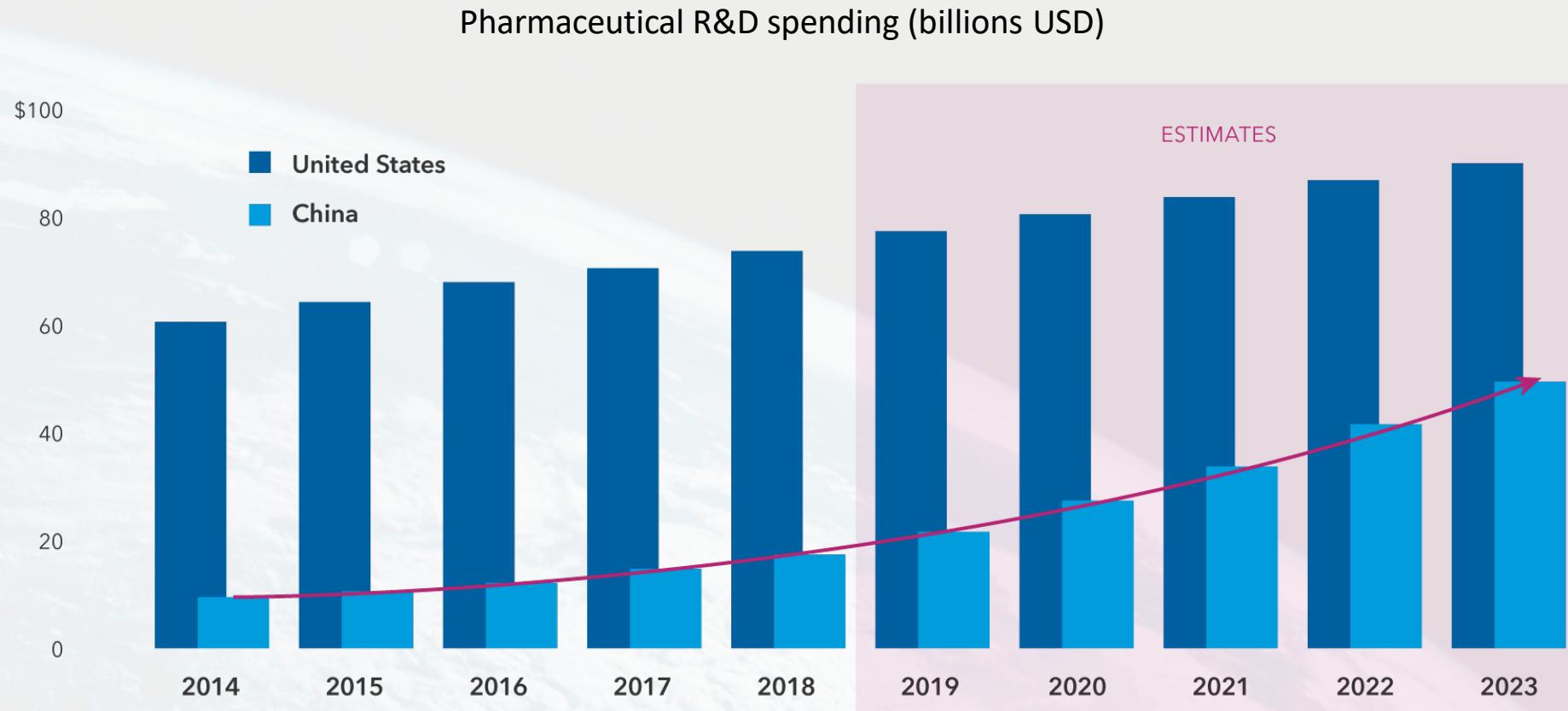
The doctor is in: Telemedicine is projected to grow rapidly in the years ahead

Global telemedicine market size



Source: Capital Group, Statista. As of 4/30/20. Forecast includes impact of COVID-19.

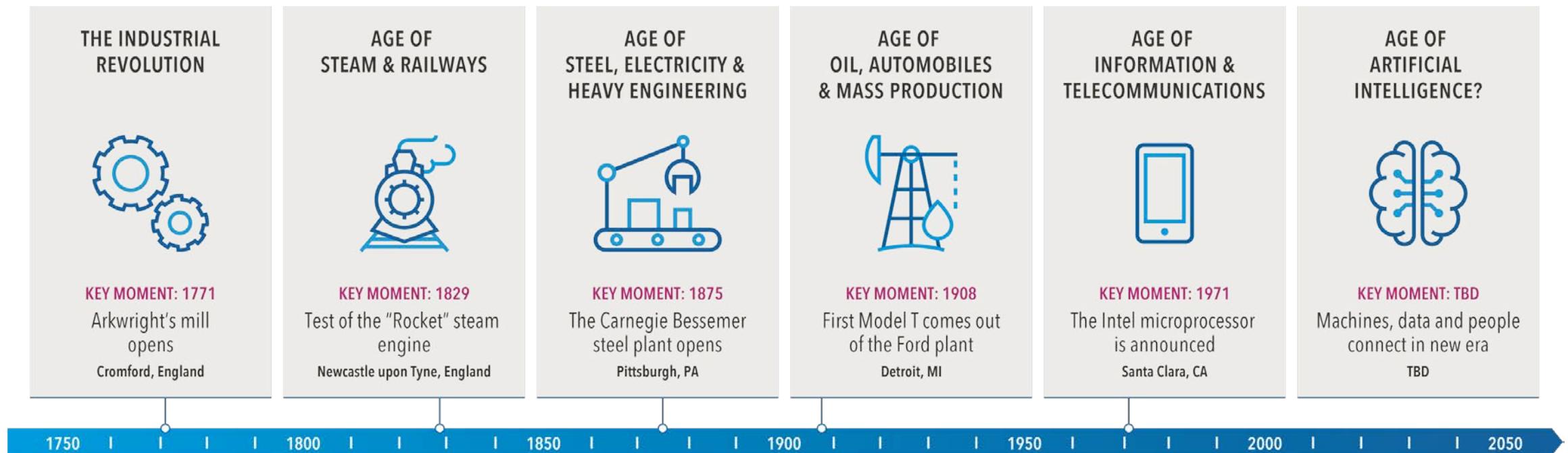
China has been ramping up its pharmaceutical research



Source: Statista. 2019 through 2023 are estimates as of 3/31/19.

Artificial intelligence (AI) may be the most disruptive change since the Industrial Revolution

Six technological revolutions



AI could help transform cities and vehicles of the future

BIG DATA/CLOUD COMPUTING



Smart transportation	Smart energy
Smart buildings	Smart retail
Smart health	Smart security

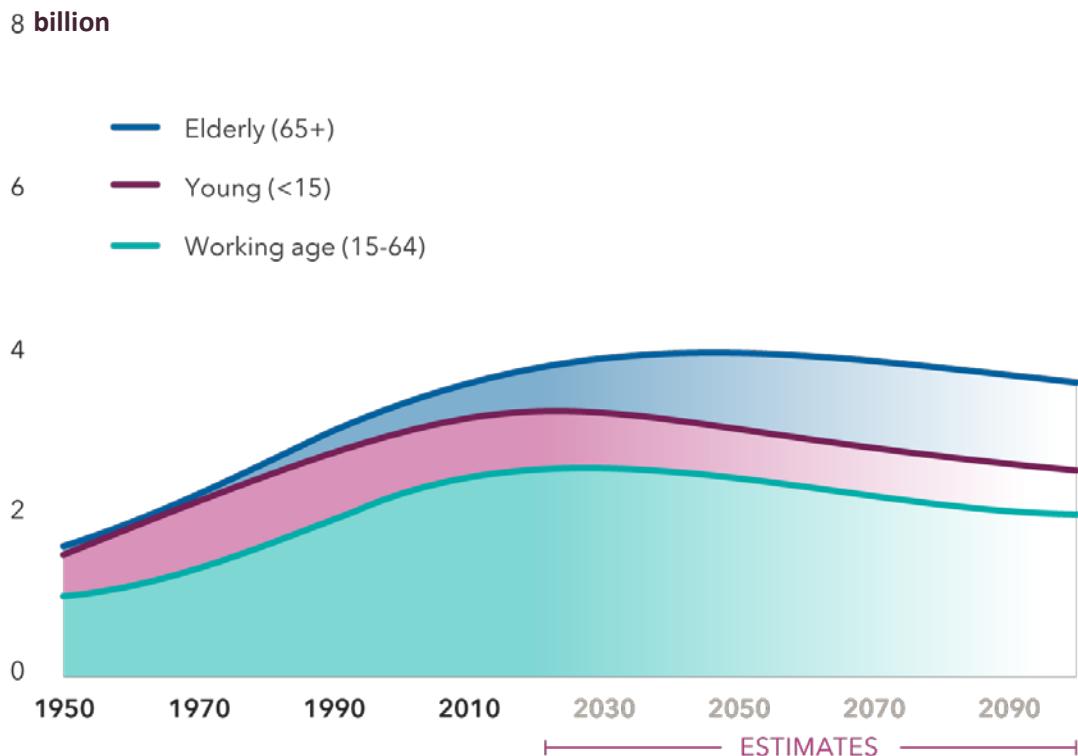
SELF-DRIVING CARS



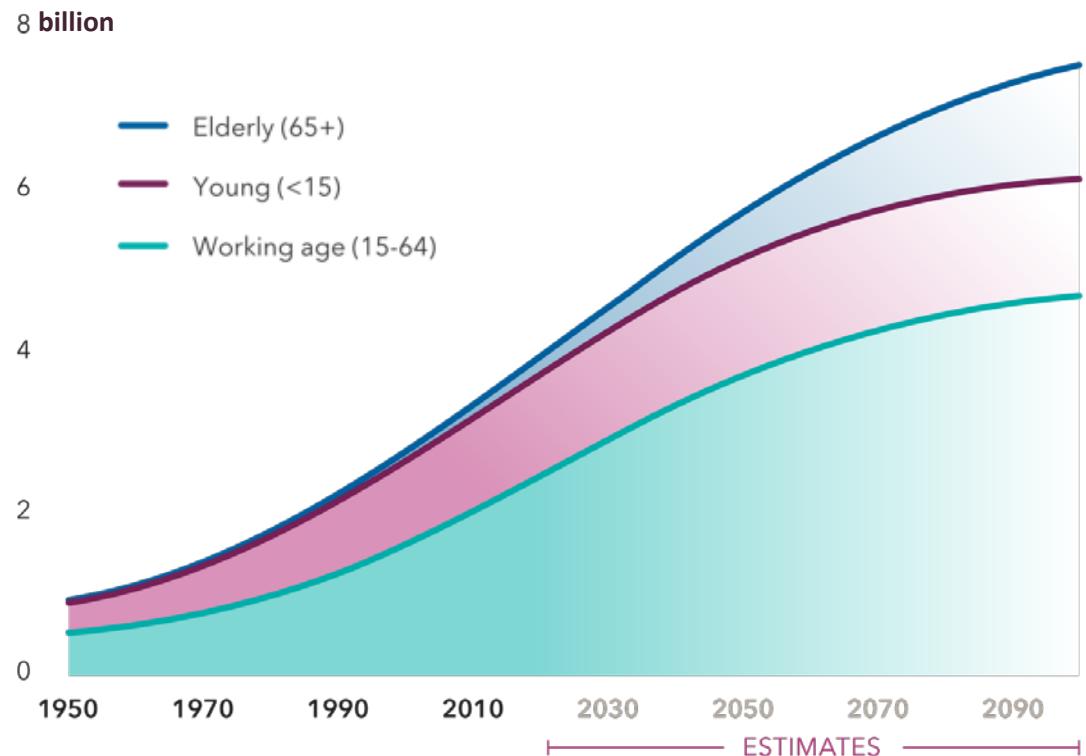
Vehicle-to-vehicle communications	Advanced navigation
Long-range radar	Semiconductors
Hands-free software	Sign recognition

Slowing, aging population in developed world contrasts with rapidly growing emerging markets

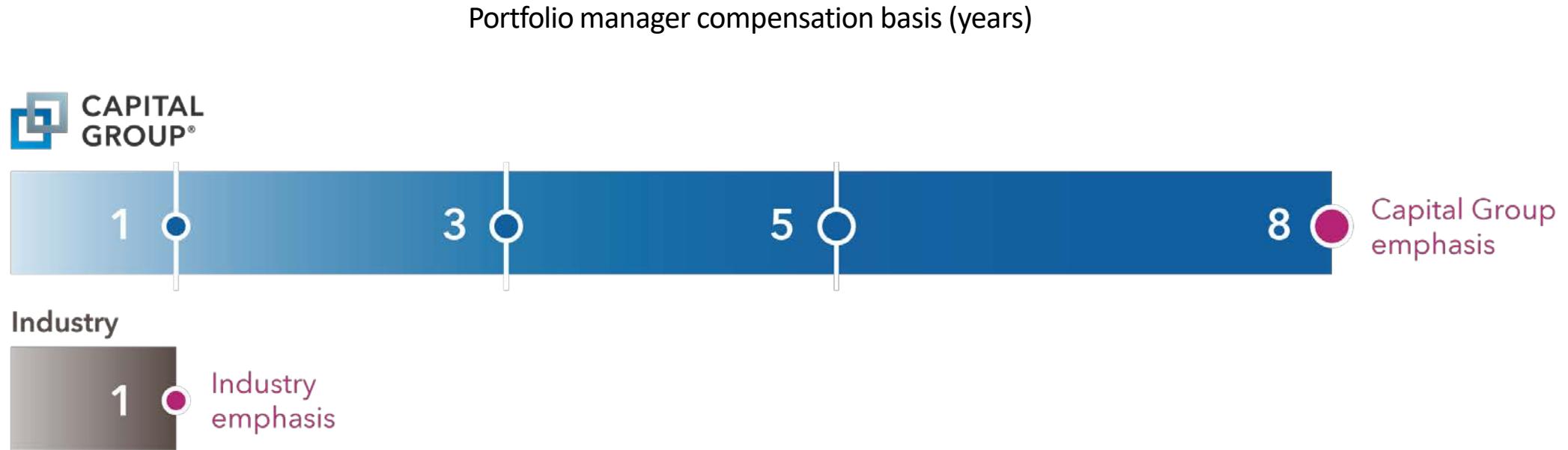
Population of countries with top half of wealth



Population of countries with bottom half of wealth



Long-term focus is built into The Capital SystemSM



Source: Capital Group. Compensation paid to our investment professionals is heavily influenced by results over one-, three-, five- and eight-year periods.
Increasing weight is placed on each successive measurement period to encourage a long-term investment approach.

Environmental, social and governance (ESG) issues are varied and complex

Environmental

- Climate change
- Waste management
- Renewable energy
- Water utilization
- Resource efficiency
- Pollution externalities

Social

- Workforce diversity
- Health and safety
- Training and development
- Human rights
- Community relations
- Supply chain transparency
- Political contributions

Corporate governance

- Disclosure and transparency
- Executive compensation
- Corporate board structure
- Ownership and control
- Capital allocation
- Shareholder rights



Thank you



John Gagliardi

Your Regional Brokerage
Consultant

Focus areas

- ✓ Investment education—experts to beginners
- ✓ Risk management
- ✓ Trading idea generation
- ✓ Sector investing
- ✓ Exchange-traded products
- ✓ Options strategies

How I work with clients

As a Regional Brokerage Consultant, I collaborate with independent minded investors and help provide solutions to meet their financial goals. One of my core business beliefs is that everyone should have a voice in their financial journey. To make the best and most efficient use of our time, we discuss both investing theories and the tools necessary to execute on those theories. It's my goal to partner with you to build a solid investing plan to help set you on the path toward success.

Experience

- Vice President, Regional Brokerage Consultant, Fidelity Investments, 2004–Present
- Financial Advisor, Raymond James Financial Services, 2002–2004
- Sales & Seminar Speaker, Pristine Capital Management, 2001–2003
- Account Executive, EdgeTrade.com, Inc., 2000–2002
- Floor Clerk, NYSE, Cuttone & Co., 1999–2000

Qualifications

- Series 7 (General Securities Representative Examination)
- Series 66 (Uniform Combined State Law Examination)
- Series 3 (National Commodities Futures Examination)
- Chartered Market Technician (CMT)

Investing involves risk, including risk of loss.

Options trading entails significant risk and is not appropriate for all investors. Certain complex options strategies carry additional risk. Before trading options, please read Characteristics and Risks of Standardized Options [□](#). Supporting documentation for any claims, if applicable, will be furnished upon request.

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