Marketplaces We Serve

- **Retail**: 40K+ Associates
- **Workplace**: APPROX. 199 Investor Centers
- **Institutional**: APPROX. 22,000+ Businesses managing employee benefit programs
- **Intermediary**: APPROX. 32M+ Investors

**Total Customer Assets (AUA)**
- $7.3T

**Total Discretionary Assets**
- $2.9T

**Retirement % of Total Administered Assets**
- 55%

**Total Customer Accounts**
- 75M

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Discretionary Assets

- **Equity Assets**: $1,134.2B
- **Money Market Assets**: $839.3B
- **Bond Assets**: $459.4B
- **Multi-Asset Assets**: $482.8B
- **Evolution of Hedge Funds**: $952.8B

**Evolution of Mutual Funds**
- **Equity Mutual Fund Assets**: $831.4B
- **Money Market Mutual Fund Assets**: $259.0B
- **Bond Mutual Fund Assets**: $317.2B

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*PI includes all trades, including those that no longer charge a commission, while FI includes only those trades that were charged a commission.*
Sources:
1. Fidelity Corporate Finance
2. Unique individual investors across retail and workplace

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